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June 23, 2009

Steve Harris
HD Specialist
Hunter Engineering Co.

Steve,

As you know our decision to upgrade to the new Hunter 9600HD Force Match Wheel Balancer from our old Coats HD Balancer was a long and painful process and I am very pleased to give you a progress report.

We've had the new balancer in operation for about six weeks and in that time we have not had a single customer return with a vibration issue of any type. For the first time ever we are now able to check the run out on every tire and wheel assembly prior to proceeding with the final balance procedure. In other words we stop a problem before it leaves our building whether it is a tire, wheel or mismatch problem. This is all done in just a few seconds with the tire and wheel assembly mounted on the balancer saving our staff a ton of time and effort.

The other features such as smart weight will save a substantial amount on wheel weight expense, the wheel lift saves the physical effort required to mount the assemblies on the machine, the many wheel adaptors gives us the flexibility to do service various types of vehicles and the overall simplicity of operation allows all staff members ease of operation.

Thus far we have serviced a wide variety of vehicles allowing us to test the full capabilities of the 9600HD. Some examples are: dump trucks with 425/65R225 floatation tires, fire trucks, over the road tractors, F550's with 19.5 wheels, Isuzu's with the 16" tire option and many sizes and types of motor coaches ranging from Class C to the custom built Wonderlodge Class A.

Needless to say we are extremely pleased with the performance and flexibility of the 9600HD and we appreciate your support and training. I will keep you updated on our progress.

Sincerely,

John Adwell
General Manager