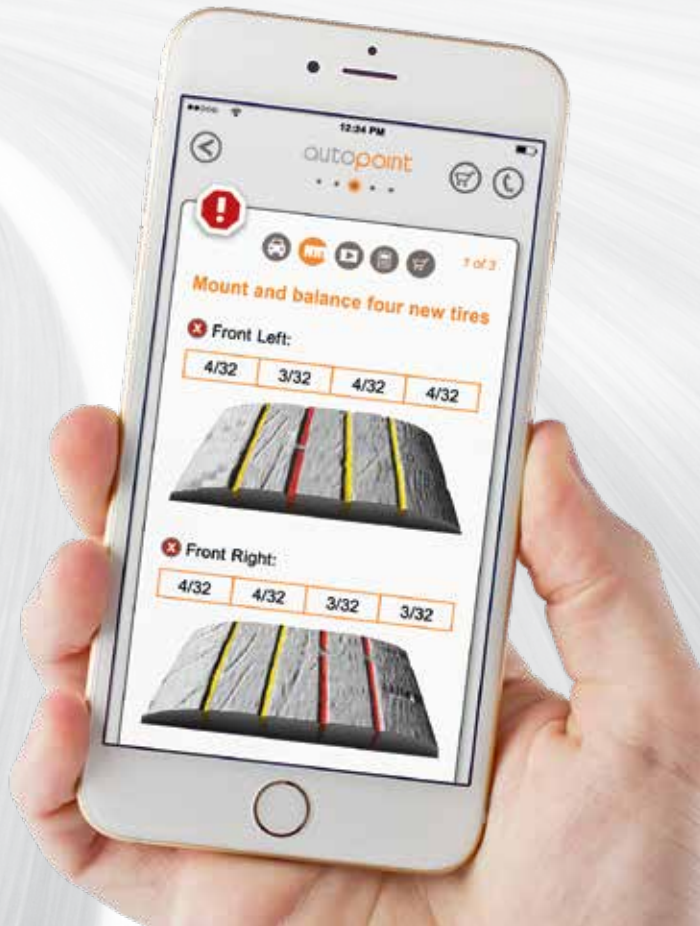
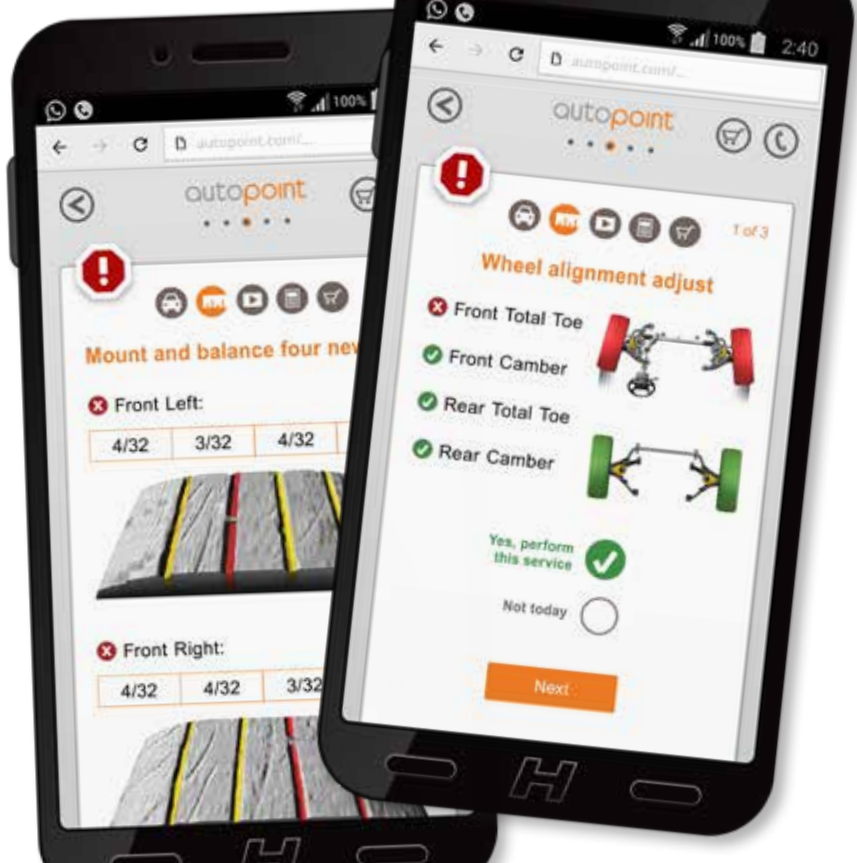


Integration Customer Testimonials

HUNTER
Engineering Company





Bob Howard Buick GMC

Oklahoma City, OK

“

Integrating our Quick Check® with AutoPoint has been a huge benefit for us.

Before Hunter integration, we were selling an average of 45 alignments per month. Now, we have seen that jump to 250 alignments per month on average. ”



Larry Palin

Service Director, Bob Howard Buick GMC



After about 30 years in the automotive business, I was familiar with Quick Check, though I had never used it before. Within five days of using Quick Check at Bob Howard Buick GMC, I saw the solid results and real-world impact Quick Check was having on the business. The number one benefit of Hunter's Quick Check is the increased sales opportunity.

The easy vehicle inspection that we can offer to our customers is a major added value for them. In fact, we perform Quick Checks for free for the life of new vehicles. We also offer a "Trip Check" for customers before they leave town. We perform a Quick Check on 100% of vehicles that enter the service drive. This has boosted customer satisfaction and retention.

Integrating our Quick Check with AutoPoint has been a huge benefit for us. The customers love receiving their inspection report and we love having the vehicle's service history at our fingertips.

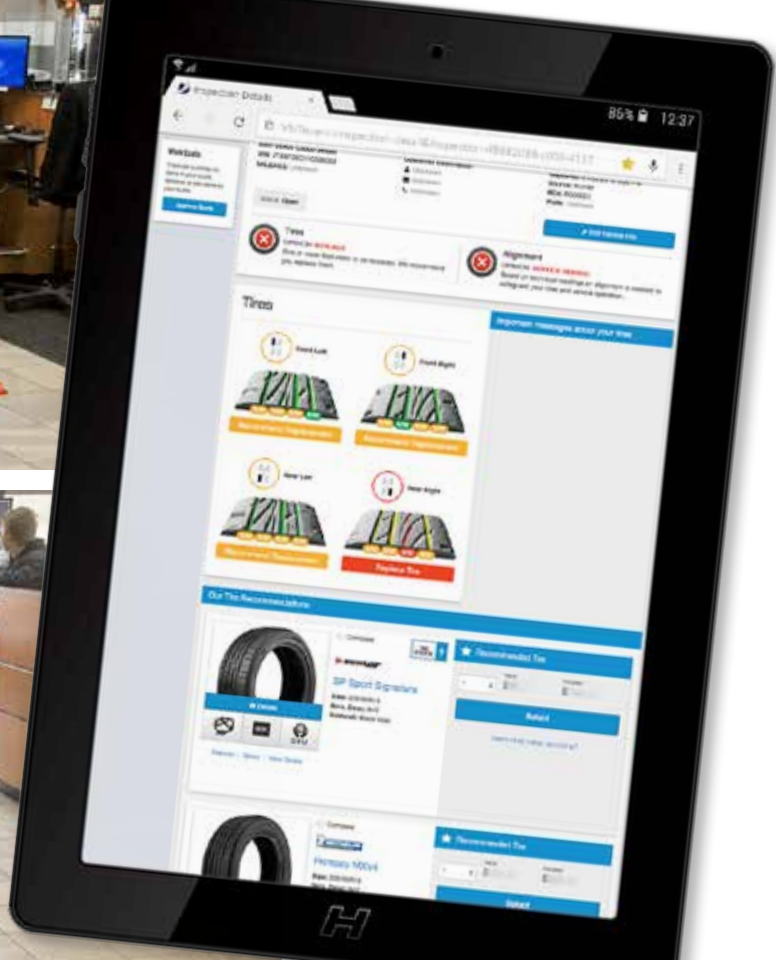
We have also seen an increase in alignment sales. Before Hunter integration, we were selling an average of 45 alignments per month. Now, we have seen that jump to 250 alignments per month on average.

We have been working with our Hunter team for many years. They are always very responsive and helpful.

We are very pleased with our Quick Check and Hunter integration and are in the process of approving the addition of a second unit in our sister store.




Larry Palin
Service Director, Bob Howard Buick GMC



Inver Grove Toyota

Inver Grove Heights, MN

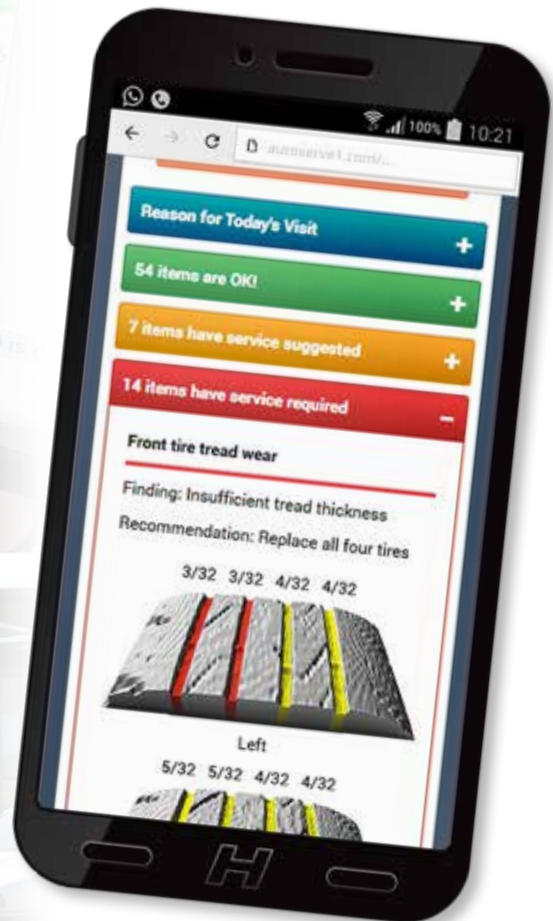
“ With Hunter and Dealer Tire we can easily track customer visits and prepare customers for upcoming tire expenses. We sold about 5,200 tires in 2015. In 2016, we saw that jump to 8,500 tires, an increase of nearly 40%. ”



John Kellogg

Service Director, Inver Grove Toyota





Beech Motorworks

Hamilton, Ontario, CA

“With the Hunter integration with AutoServe1, my average ticket went through the ceiling. During the first month, we had an average ticket increase of 34%. ”



Alan Beech

Owner, Beech Motorworks

View the complete success story to hear what Alan and his team have to say about integration!

autoserve1.com/success-story-beech-motorworks



I've been in business since 1994, I bought my first piece of Hunter equipment, probably in 1996 or 1997. We've always been at the cutting-edge of automotive equipment. Hunter allows me to be a shop that is a definite step-up and to do things other shops can't. We are able to do it once and know it was done properly. We've had Quick Check* for two years. I think it is essential that every car coming through the bays have the Quick Check* inspection.

With the integration with AutoServe1, my average ticket went through the ceiling. During the first month, we had an average ticket increase of 34%. Now, we're dealing with over \$700/ticket, on average.

Yes, I would have been concerned about average ticket going too high, but with AutoServe1, I'm not concerned about it. Because here's the deal, the customer is telling me what they want to buy. I'm not pushing anything on them. They are involved in the process, they are hearing what the technician says and they are the one asking to have the job done. We have to have a dedicated Quick Check*.

Process is key to a mechanical repair shop, it is key to my business success. Once the integration happened, it allowed me as a Manager to be able to use the analytics. The analytics tells me three things: it tells me how many tickets I have coming through my shop, how many inspections are happening out in the shop and how many of those inspections are being sent to the customer. Once I know that, then I can manage my staff properly. That is the key to running a proper, process-oriented shop.

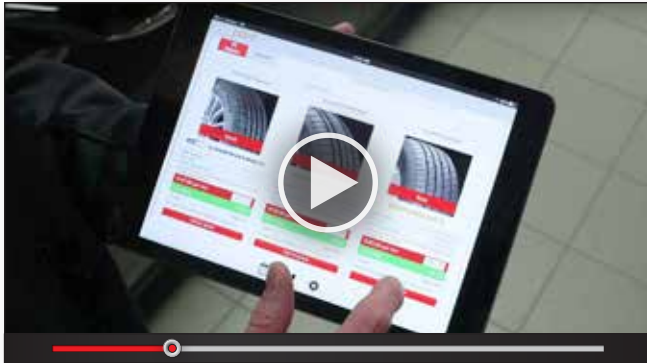


Alan Beech
Owner, Beech Motorworks

Let us know of your experience with any of Hunter's products or services.

Speak with your local Hunter Representative or contact us directly at testimonials@hunter.com

See the integration process at <https://goo.gl/iT5Wck>



Check out other Hunter literature for more detailed product information.

HUNTER
Engineering Company

www.hunter.com