

Hunter Highlights

Volkswagen AG Approves DSP600 Sensors for Workshops Worldwide

**100th
ISSUE**

Volkswagen AG has approved Hunter's DSP600 Digital Imaging Alignment Sensors for use in Volkswagen, Audi, Skoda and SEAT dealership service workshops worldwide. Hunter's DSP600 is the first alignment sensor using digital imaging technology to be approved by a German automaker.

DSP600s are now standard equipment for the VAS 6292 Wheel Alignment System package created by Hunter to meet the specific needs of Volkswagen AG.

The VAS 6292 is also approved for Volkswagen ADR and Audi ACC radar-based active cruise control systems adjustment - an alignment procedure adjustment required by Volkswagen AG.

Hunter alignment systems also support ASA-Network Integration and ELSA, important building blocks for Volkswagen AG workshop networking.

The VAS 6292 displays the Volkswagen AG Workshop Equipment Quality seal of approval and conforms to the automaker's Workshop Equipment Color Concept.



Hunter Honors Top Performing Sales

2003-2004 President's Club Members

***Paul Acito, Jr., Washington DC Region
Raul Aguilar, Phoenix Region
Mark Batten, Charlotte Region
John Gilday, Boston Region
Glenn Gniadek, Minneapolis Region
Bill Hallock, Cleveland Region
Joe Haynes, Nashville Region
Richard Mike Hickam, Atlanta Region***

***Joe Jambro, Charlotte Region
Kevin Knebel, Orlando Region
Richard Konstanzer, Chicago Region
Scott Lepper, Washington DC Region
John Peek, Denver Region
Jeff Rider, Cincinnati Region
Keith Russell, Cincinnati Region***

***Vincent Rutigliano, New York Region
David Sherrill, Charlotte Region
Leonard Sisco, Orlando Region
Jay Sloane, Orlando Region
Lou Spada, Boston Region
Larry Watson, Orlando Region
Tom White, San Francisco Region***



With President's Club members, Hunter Vice President of Sales and Marketing Dave Smith (back row, left), Hunter President Steve Brauer (back row, third from right), Hunter Executive Vice President Nick Colarelli (front row, second from right) and Hunter Southeast Division Manager John Zentz (front row, third from right).

Service and Sales are cornerstones in the foundation of Hunter Engineering Company. Both organizations play key roles in support of the company's primary goal of developing and bringing the best in undercar service equipment to a demanding and dynamic marketplace. Each year Hunter recognizes select members of its sales and service teams for performance that exceeds the highest standards. In late March, at an expenses-paid four-day resort weekend with their

spouses in Palm Beach, Florida, Hunter's top performing sales representatives were inducted into the elite President's Club. At a gala dinner in their honor each received a custom gold ring from Hunter President Steve Brauer. A week later Hunter's top service representatives and their spouses were treated to similar accommodations in Palm Beach where each Lee Hunter Service Award recipient was presented a custom watch.

and Service Organization Members

2003-2004 Lee Hunter Service Award Winners

Greg Bacon, Denver Region

Kevin Belisairo, Cincinnati Region

Jim Bowie, Houston Region

Ed Clark, Detroit Region

James Dahl, Minneapolis Region

Mike DeStefano, New York Region

Greg Donatell, Minneapolis Region

Scott Engelhardt, Minneapolis Region

Ed Foster, Minneapolis Region

Dave Fox, Cincinnati Region

Ed Grasso, Philadelphia Region

Scott Kohler, St. Louis Region

Matt Maxwell, Minneapolis Region

Jim McElduff, Charlotte Region

John Murray, Nashville Region

Troy Ohden, Nashville Region

Jeff Pincher, New York Region

Rick Rochon, Washington Region

Jay Savage, Charlotte Region

Sherm Strootman, Minneapolis Region

Scott Syndergaard, Phoenix Region

Gordon Trainer, Dallas Region

Randall West, Nashville Region

Mike Willard, Orlando Region

Willard Wright, New Orleans Region



With Lee Hunter Service Award recipients, Hunter Director of Quality Ed Trenary (front row, left), Hunter National Service Manager Matt Wise (front row, right), Hunter Vice President of Sales and Marketing Dave Smith (back row, second from right) and Hunter President Steve Brauer (back row, right).

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Customers Invite Hunter to Show New Equipment Designs and Technology



From top to bottom, Hunter staff demonstrate the newest equipment and features to managers and dealers from: **BMW; Big O Tires; Mercedes-Benz; and Bridgestone/Firestone.**

In addition to attending large industry trade shows, Hunter was invited to demonstrate its newest technology at customer events during the last several months. Exhibiting at customer conferences and dealer meetings gave Hunter representatives the chance to meet face-to-face with large groups of Hunter equipment users.

Recent Hunter exhibits include:

American Tire Dealer's Association Exhibition

Big O Tires National Meeting

BMW Dealer Meeting

Bridgestone/Firestone National Dealer Meeting

Goodyear National Dealer Conference

National Automobile Dealers Association Exhibition

Tuffy Auto Service Centers Dealer Meeting



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