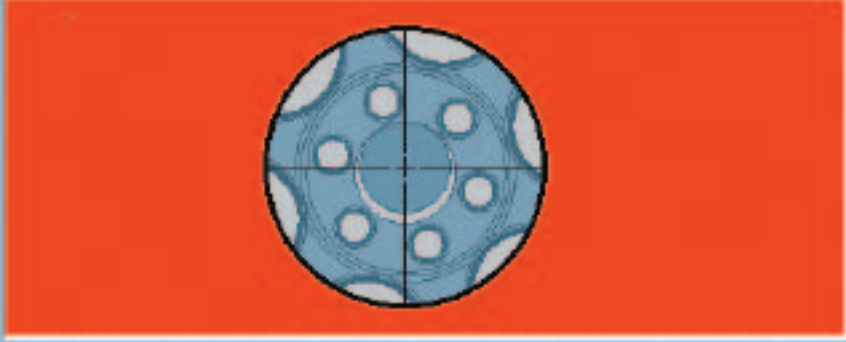


# Hunter Highlights

News and  
Trends of the  
Automotive  
Service Industry

## Motor Magazine Names CenteringCheck® Wheel Balancing Feature a Top 20 Tool for 2005

**CENTERING PROBLEM DETECTED - REPEAT CENTERING CHECK**

- Loosen and relocate the wheel and adaptor from the present position.
- Re-place the inner arm against the rim.
- Press the outer arm button or "START" when ready to take readings.

**NOTE:**  
The motor will automatically rotate the wheel to take readings.

**M**OTOR Magazine has named Hunter's CenteringCheck® wheel balancing feature a Top 20 Tool for 2005. This is the third time MOTOR editors have selected a feature of Hunter's GSP9700 Road Force Measurement® System for the award. Previous winners were the GSP9700's Road Force Measurement® feature and the StraightTrak® LFM tire pull measurement feature.

The CenteringCheck feature saves time by preventing balancing setup errors, providing a quick test to verify if a wheel is properly center-mounted on the balancer shaft. This eliminates guesswork and charts when choosing mounting accessories, and flags set-up errors on problematic wheels.

MOTOR's editorial staff selects the Top 20 Tools annually from hundreds of new automotive tool and equipment ideas and announces the winners in the magazine's September issue.

## Hunter Equipment Packages Approved for Bentley Dealerships

**H**unter and Bentley have announced the availability of under-vehicle equipment packages for the automaker's U.S. dealerships. The alignment, lift and wheel service packages are designed to meet the specific requirements of Bentley's retail service operations.

The Bentley-approved Hunter alignment system is a premium aligner console matched with camera-based, digital imaging sensors. The package includes custom WinAlign® software, a Bentley-specific vehicle specification database and calibration capability for Bentley's new-generation Adaptive Cruise Control systems.

Bentley's preferred alignment rack is the Hunter RX-9-L-43-P scissor lift, a design that eliminates ground clearance concerns when driving on and off by resting flush with the shop floor when lowered.

For wheel service Bentley chose the Hunter GSP9700 Road Force Measurement® System and the TC3500-SS Euro-style tire changer.





# Wireless Network Adaptor Streamlines Access to Hunter Online Services

**S**hops subscribing to Hunter Online Internet-based information services can now go wireless. A Wireless Network Kit is available from Hunter to connect Series 811 Alignment Systems to a shop's existing 802.11 a/b/g wireless network.

Hunter Online is a suite of online tools that harness the power of the Internet to help shops boost productivity and customer satisfaction.

Wireless access is the most convenient and efficient way to bring Internet-based services into the alignment bay, eliminating extra cables that can clutter a shop and inhibit console mobility.



*Wireless Internet access is an ideal application of new technology to increase speed, efficiency and simplicity in the service bay.*



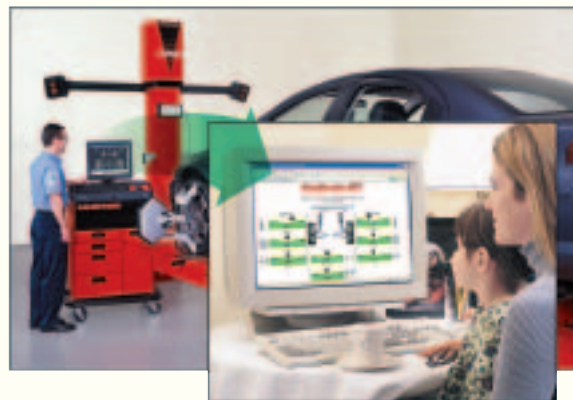
## Internet-Based Tools to Speed Service and Increase Shop Efficiency

### WebSpecs.NET



WebSpecs.NET provides access to the newest vehicle specifications, adjustment illustrations and optional Digital Photos from any Internet-connected Hunter aligner or shop computer.

### ShopResults.NET



ShopResults.NET provides an efficient method to communicate with vehicle owners and business partners, store and retrieve alignment records, and produce management reports.

### UnderCarInfo.NET



UnderCarInfo.NET helps front-office staff explain needed service using photos, videos and illustrations from Hunter's extensive vehicle information database.

# Hunter-Branded Computer Now Drives "Plus" Premium Alignment Systems



**H**unter's newest Series 811 Plus alignment systems are now being shipped with a new, more powerful, Hunter-branded computer.

Since introducing PC-based wheel alignment to the industry in 1992, Hunter engineers have designed computer specifications to meet specific requirements of the automotive shop environment. These performance benchmarks were developed using rigorous laboratory simulation and actual service bay testing.

The new Series 811 Plus computer increases processor speed, RAM and hard drive capacity. Operating system software is Windows® XP Pro. The computer case was redesigned to save space and enhance performance and convenience. Two of the system's six USB ports were placed in front of the case for the most convenient access. The new computer is also equipped with an internal DVD/CD-RW drive.

*Hunter's newest alignment system computer hardware offers features specifically designed to expand service bay performance and convenience.*



# WinAlign Tuner™ Now a Standard Premium Aligner Feature



**W**inAlign Tuner™ custom alignment software for modified vehicles is now a standard feature of Hunter's Series 811 Plus premium alignment system. WinAlign Tuner is designed to meet the specific needs of shops servicing the rapidly growing and highly profitable restyled, custom and modified vehicle market. The new software supplements Hunter's standard WinAlign® alignment software with additional procedures and tools designed to align modified vehicles for desired performance and/or appearance.

*WinAlign Tuner was introduced by Hunter earlier in the year to meet the rapidly growing demand for modified vehicle service tools and equipment.*

# New Tire Changer Options Boost Productivity; Help Prevent Injury and Fatigue



**O**ptional pneumatic wheel lift devices for Hunter's TC3500 and TC3250 Euro-style tire changers eliminate manual lifting during wheel mounting/demounting, dramatically reducing operator fatigue and the possibility of injury. The pedal-controlled wheel lift quickly raises and automatically positions the wheel over the tire

changer's tulip clamping system for easy mounting. All of the system's wheel-contact parts are polymer-coated to protect the wheel's finish. The lifting capacity is 140 pounds. The lift units are designed operate in close quarters and require minimal additional space around the tire changer.

# PowerSlide™ Locking Slip Plates Christened

**S**taff at Hunter's Durant, Mississippi production facility paused recently to celebrate shipping the first production RX scissor alignment rack ordered with the new PowerSlide™ locking slip plates. In keeping with Hunter tradition, the slip plates were christened with a touch of aged bourbon.

The PowerSlide slip plate locking mechanism electronically locks and unlocks rear wheel slip plate pins using a button located on the lift control console. This can significantly reduce extra trips around the vehicle to manually remove and replace lock pins during the alignment procedure.

All of Hunter's lift rack and jack product lines, brake testers and inspection lane equipment are fabricated, powdercoated and tested at the Durant factory.



*Hunter Vice President of Manufacturing Bill Luehm with lift rack production management and staff christening the first PowerSlide-equipped lift rack in Durant, Mississippi.*



# Hunter Chosen as Undercar Service Equipment Supplier for WorldSkills 2005 Student Competition

**H**unter was recently selected from automotive equipment suppliers throughout the world to provide wheel aligners for the renowned WorldSkills 2005 student competition in Helsinki, Finland. Hunter's distributor in Finland, Wihuri Oy Autola, organized the company's role in the competition and delivered the Hunter S811 Alignment Systems and DSP600 Sensors to the event. With the winners decided, the equipment is now slated for use in vocational schools around Finland.

WorldSkills 2005 brought 700 young people from 38 countries to Helsinki to compete for the world championships in 39 skill areas including automotive technology. Students from Ireland, Austria and Korea took the Gold, Silver and Bronze Medals respectively in the Automotive Technology category.



*Wihuri Oy Autola, Hunter's distributor in Finland, provided these off-the-shelf Hunter S811 aligners and DSP600 digital imaging sensors for the WorldSkills competition in Helsinki.*



A unique feature of the Hunter aligners made them an ideal fit for the international competition. Students could compete in their native languages by simply selecting from 36 languages listed in the systems' WinAlign® software setup menu before beginning the alignment procedure.

## Hunter Visitors

### Bridgestone-Firestone ▼

Equipment and Supplies Product Manager **Bob Armstrong** (left) of Bridgestone-Firestone USA Retail Division and Hunter product manager **Dave Scribner** recently met at Hunter's US Research and Training Center in St. Louis to review the newest wheel balancer and tire service technology.



### ▲ Hunter Mexico Technical Representatives

Pictured from left, **Ed Velazquez**, Latin America Regional Manager; **Enrique Medina**, Service Organization Supervisor – Monterrey, Nuevo Leon; **Salvador Mendoza**, Director of Technical Development & Training – Monterrey, Nuevo Leon; **Jesús Salomón**, Technical Representative – Guadalajara, Jalisco; **Francisco Mendez**, Technical Representative – Chihuahua, Chihuahua; **Carlos Vargas**, Technical Representative – Culiacan, Sinaloa.

Hunter is deploying a force of independent service and sales representatives in Mexico that emulate the very successful sales and service structure in the U.S. These new service representatives recently completed training at Hunter's U.S. Research and Training Center in St. Louis and will be deployed throughout Mexico.

## Hunter Highlights

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11250 Hunter Drive  
Bridgeton, MO 63044 U.S.A.  
314-731-3020  
<http://www.hunter.com>